



Account Manager

We are seeking to recruit a competitive and self-motivated Account Manager to help us grow our business activities. You will be responsible to find and attract new sales prospects and maintain a high standard of customer satisfaction.

Responsibilities:

- Create and maintain business relationships with clients through telesales and face to face meetings
- Promote the company's financial products and services
- Maintain a high standard of customer service
- Assist clients with the company's trading systems
- Keep up-to-date with the financial markets and communicate these to clients
- Follow the company's compliance policies and procedures with regards to processing client documentation and other related matters

Requirements:

- 1-2 years of Sales experience ideally within the financial sector / banking / FX / binaries
- Native speaker in any of the following languages: English, Italian, German, Polish, Dutch, Hungarian, Spanish, Castilian, Arabic or Russian.
- Excellent communication and negotiation skills
- Excellent networking skills
- A Diploma or a University degree in Finance / Economics / Business Administration or related field
- Very Good command of the English language
- Good computer skills Microsoft Word / Excel
- Strong verbal and written communication skills
- Ability to work on own initiative, expand and generate business
- Ability to work in a high-pressure and fast-moving environment

Benefits:

- The most competitive remuneration package in the FOREX Industry
- Medical Insurance scheme
- Relocation package
- Salary Range 1300-2000 euros per month

If you want to be a successful sales executive and you meet the above criteria, please forward your cover letter and CV to hr@fxgiants.com with copy to Maria Pitsillidou, mpitsillidou@dl.mlsi.gov.cy

Latest 15-10-2016

Please include the reference number 179632.